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How to Analyze People on Sight by Elsie Lincoln Benedict

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How to Analyze People on Sight, by Elsie Lincoln Benedict

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How to Analyze People on Sight | Race (Human

people always seem ready to "go" and "dive in" quickly. They engage their motor quickly. Others tend to engage their motor more slowly or more cautiously. Observation # 2: Some people are more TASK-ORIENTED, while others are more PEOPLE-ORIENTED. You can think of this as each person's "external focus― or "priority― that guides them.

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